BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020

BID ANALYSIS

ITEM BID: Auto Truck & Bus Parts Bid - 2023-2024

DATE ADVERTISED: **SARATOGIAN** 2/19/2023

DAILY GAZETTE 2/19/2023

DATE OF BID OPENING: 3/14/2023

NUMBER OF VENDORS CONTACTED: 17

NUMBER OF BIDS RECEIVED: 9

SOURCE OF FUNDS:

BIDDERS:

Bus Parts Warehouse	Mangino Buick/GMC
HL Gage Sales	New York Bus Sales
Leonard Bus Sales Inc	Brenntag North America
Matthwes Buses Inc	Neopart Transit
Morris Ford	

LOW BID: (indicate name and address)

See Attached

RECOMMENDATION:

Lowest Responsible Bidders - Per Attached Listing

BOARD APPROVAL DATE:

BALLSTON SPA CENTRAL SCHOOL DISTRICT
2023-2024

AUTO, TRUCK & BUS PARTS BID

GROUP 1 - HEAVY DUTY AIR BRAKES AND RELATED ITEMS

BRAKE SHOES:

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
30	KSMA2124702QP	MERITOR	$70.30	$2,109.00	Matthews
30	KSMA2124703QP	MERITOR	$142.65	$4,279.50	Matthews
30	KSMA2124707QP	MERITOR	$91.62	$2,748.60	Matthews
30	KSMA212472QP	MERITOR	No Award		No Award
30	BXK129276	BENDIX	$170.05	$5,101.50	NY Bus Sales

BRAKE DRUMS & ROTORS

Est Qnty	Description & Part #	INDV PRICE	TOTAL PRICE	Vendor Award
30	GUNITE 3600AX	$146.13	$4,383.90	Matthews
20	GUNITE 3774X	$224.22	$4,484.40	Matthews
20	GUNITE 3721X	$146.29 ZBR3721AX	$2,925.80	Leonard Bus
20	2605073C1 INTERNATIONAL BRAKE DRUM	$179.58 GUN3757X	$3,591.60	Matthews

Brake Cans

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
30	MGM 3232951X		$139.22	$4,176.60	Matthews
30	K132352	Bendix	$146.74	$4,402.20	Matthews

GROUP 2 - AIR DRYER PARTS

Est Qnty	Description & Part #	INDV PRICE	TOTAL PRICE	Vendor Award
20	BENDIX 5005037	$36.30	$726.00	Matthews
20	Fleetrite FLT107794	$29.88	$597.60	Matthews
10	Fleetrite FLT109493	R42810779X $80.73	$807.30	HL Gage
40	BENDIX #K022105 Purge Valve Kit	$107.95	$4,318.00	HL Gage

GROUP 3 - MIRRORS

Est Qnty	Description & Part #	INDV PRICE	TOTAL PRICE	Vendor Award
12	ROSCO 3365IH	$41.50	$498.00	NY Bus Sales
12	ROSCO 3365H	$43.58	$522.96	NY Bus Sales
12	ROSCO 3365TH	$53.10	$637.20	NY Bus Sales

GROUP 4 - WINDSHIELD WIPERS AND RELATED ITEMS

Est Qnty	Description & Part #	INDV PRICE	TOTAL PRICE	Vendor Award
100	Trico #37205	$5.03	$503.00	Leonard Bus
100	Trico #37225	$5.03	$503.00	Leonard Bus
100	Trico #37245	$5.03	$503.00	Leonard Bus

GROUP 5 - FILTERS

TRANSMISSION FILTERS:

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
60	29539579	Allison	$12.38	$742.80	NY Bus Sales

AIR FILTERS:

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
10	P607955	Donaldson	$55.17	$551.70	Leonard Bus
30	2517298C1	IC Air Filters	$73.70	$2,211.00	HL Gage

OIL FILTERS:

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
36	LF3970	Fleetguard	$8.10	$291.60	Matthews
36	7098846C1	International	$11.78	$424.08	HL Gage

FUEL FILTERS:

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
40	FF5632	Fleetguard	$13.04	$521.60	Matthews
40	FS1065	Fleetguard	$24.30	$972.00	Matthews
40	FF63054NN	Fleetguard	$28.49	$1,139.60	Matthews
40	ABP/N122-R50419	Alliance	$28.31	$1,132.40	Matthews

GROUP 6 - BULBS

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
30	H6054	Bulb	$8.60	$258.00	NY Bus Sales
30	9007LL	Bulb	$4.04	$121.20	HL Gage
30	ABP N54B 9006	Bulb	$2.66	$79.80	Matthews

GROUP 7 - FLUIDS

Est Qnty	Description & Part #	INDV PRICE	TOTAL PRICE	Vendor Award
200	Windhsield Wash Fluid -20° #00044-35R 6/Case	$15.98	$3,196.00	Brenntag
200	Windshield Washer Fluid -30° #90300081 6/Case	$17.85	$3,570.00	Brenntag
40	DEF Fluid Navi-Guard Blue Fleet 55 Gallon #523834	$187.45	$7,498.00	Brenntag
4	K-100 #555 55 Gallon	$2,337.14	$9,348.56	Brenntag

Group 8 - OIL/GREASE/DEGREASER

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
5	Mobil Delvac 1300 Super SAE 15W-40 Bulk - 250 Gallon	#105816	$16.30	$81.50	Brenntag
6	Mobil Dexos Super Full Synthetic 5W-30 (55 Gallon)	#126857	$886.05	$5,316.30	Brenntag
6	Mobil Exxon Super Flo SAE 5W-20 55 Gallon	#901310	$603.36	$3,620.16	Brenntag
4	Mobile Synthetic Blend Diesel Oil SAE 10W-30 (55 Gallon)	#122481	$965.25	$3,861.00	Brenntag
40	WD-40 12/Case 12oz Can w/Smart Straw	#490040	$7.41	$296.40	Brenntag

(Cont'd) **Group 8 - OIL/GREASE/DEGREASER**

Est Qnty	Description & Part #		INDV PRICE	TOTAL PRICE	Vendor Award
20	Citrus Degreaser 5 Gallon	#101724	$64.30	$1,286.00	Brenntag

GROUP 9 - GM CAR & LIGHT TRUCK OEM PARTS & MISC.

I. BID PROPOSAL:

1. CATALOG - CHEVROLET PARTS CATALOG

2. PRICE LIST - CHEVROLET DEALER & ACCESSORIES PRICE SCHED
CATALOG BID - AS SPECIFIED (CHECK HERE) _As spec
OR ALTERNATE GIVEN NAME
ALTERNATE GIVE NAME
PRICE LIST - AS SPECIFIED (GIVE NAME) _As Spec
OR ALTERNATE (GIVE NAME) _____.

DISCOUNT BID FROM LIST **40%**.
MISCELLANEOUS RELATED ITEMS - DISCOUNT FROM LIST **40%**.

Award - Mangino Buick/GMC

GROUP 10 - FORD CAR & LIGHT TRUCK OEM PARTS & MISC RELATED ITEMS

I. BID PROPOSAL:

1. CATALOG - FORD PARTS & ACCESSORIES CATALOG

2. PRICE LIST - FORD PARTS & ACCESSORIES PRICE LIST

CATALOG BID - AS SPECIFIED (CHECK HERE) _As Spec
OR ALTERNATE GIVEN NAME
ALTERNATE GIVE NAME
PRICE LIST - AS SPECIFIED (GIVE NAME) As Spec'd
OR ALTERNATE (GIVE NAME) _____.

DISCOUNT BID FROM LIST **30%**.
MISCELLANEOUS RELATED ITEMS - DISCOUNT FROM LIST **30%**.

Award - Morris Ford

GROUP 11 - INTERNATIONAL NAVISTAR OEM PARTS & MISC ITEMS

I. BID PROPOSAL:

1. CATALOG - INTERNATIONAL MT - 145 PARTS CATALOG

2. PRICE LIST - INTERNATIONAL NAVISTAR PARTS PRICE LIST

CATALOG BID - AS SPECIFIED (CHECK HERE) _PL-310-MA-
OR ALTERNATE GIVEN NAME
ALTERNATE GIVE NAME
PRICE LIST - AS SPECIFIED (GIVE NAME) _____,
OR ALTERNATE (GIVE NAME) _____.

DISCOUNT BID FROM LIST **30%** _____
MISCELLANEOUS RELATED ITEMS - DISCOUNT FROM LIST **30%**

AWARD - Leonard Bus Sales

GROUP 12 - FREIGHTLINER OEM PARTS

I. BID PROPOSAL:

1. CATALOG - FREIGHTLINER OEM PARTS
2. PRICE LIST - FREIGHTLINER OEM PARTS PRICE SCHEDULE

CATALOG BID - AS SPECIFIED (CHECK HERE) NY Bus Sales
OR ALTERNATE GIVEN NAME

PRICE LIST - AS SPECIFIED (GIVE NAME) _____,
OR ALTERNATE (GIVE NAME) _____.

DISCOUNT BID FROM LIST **26%**
MISCELLANEOUS RELATED ITEMS - DISCOUNT FROM LIST **26%**

Award - NY Bus Sales

Total Bid
(Group 1,2,3,4,5,6,7 &8) $94,338.86

Vendor Mail List 2023-2024

Bus Parts Warehouse 3/9/2023
PO Box 250
East Syracuse, NY 13057-0250

Fleetpride
585 Broadway
Albany, NY 12204

HL Gage Sales Inc 3/1/2023
PO Box 5170
Albany, NY 12205

Leonard Bus Sales Inc 3/8/2023
63 Duplainville Rd
Saratoga Springs, NY 12866

Matthews Buses Inc 3/9/2023
2900 Rte 9
Ballston spa, NY 12020

Morris Ford Inc 3/7/2023
PO Box 48
872 Saratoga Road
Burnt Hills, NY 12027

Saratoga Auto Supply
PO Box 196
Ballston Spa, NY 12020

Gorman Enterprises
691 Bullis Rd
Elma, NY 14059

Mangino GMC 3/10/2023
1484 Saratoga Road
Ballston Spa, NY 12020

D & W Diesel
1503 Clark St Rd
Auburn, NY 13021
315-253-2324 ext 1108

Vehicle Maintenance Program
3595 N Dixie Bay #7
Boca Raton,FL 33431
561-362-6080
Cynthia

New York Bus Sales 3/8/2023
7765 Lakeport Road
Chittenango, NY 13037
315-687-7746 Fax
315-687-3969

Advance Auto
3 Dominic Drive
Ballston Spa, NY 12020

Advance Auto
4200 Six Forks Road
Raleigh, NC 27609
Bid Dept -
Debra Carey
debra.carey@advance-auto.com

O'Reilly Auto Parts
806 NY - 50
Burnt Hills, NY 12019

DePaula Chevrolet
785 Central Ave
Albany, NY 12206
518-449-5551 ext 241
Jason Racque
jasonr@depaula.com

Brenntag North America Inc 3/14/2023
42 Rumsey Road
East Hartford, CT 06108

Neopart Transit 3/10/2023
5C Dutch Court
Reading, PA 19608
Kere Frey
kfrey@neoparttransit.com

Truck Pro - Brake Drums - not correct
were a sub we tried did not work
2019-2020 Bid